

Model Paper – 1
Hi-Tech Institute of Engineering & Technology
B.B.A Examination
(Semester-3rd) Odd Semester
ORGANIZATION BEHAVIOUR
(BBA-102)

Time: 3 Hours

Maximum Marks: 75

Faculty Name: Mr. Vipul Chaudhary

Note: Attempt questions from all sections as per instructions.

Section – A

Note: Attempt all questions.

5 x 3 = 15

1. What is Organizational behavior ?
2. Define personality ?
3. Define Communication?
4. Define Perception ?
5. Characteristics of organizational Behaviour?

Section – B

Note: Attempt any two questions.

2 x 7.5 = 15

6. Explain Team vs Group.
7. Characteristics of Learning organization.
8. Distinguish between Authority and Power ?

Section – C

Note: Attempt any three questions.

3 x 15 = 45

9. Define Learning ? Explain Theories of Learning.
10. Distinguish between Authority and power ?
11. What is Leadership ? Explain its importance in Organisational Behaviour.
12. What is Perception ? Explain its role in Individual decision making .
13. What are the similarities and differences between onthe- job and off-the-job training?

Roll No.:.....

Model Paper – 2
Hi-Tech Institute of Engineering & Technology
B.B.A. Examination
(Semester-3rd) Odd Semester
ORGANIZATION BEHAVIOUR
(BCA-102)

Time: 3 Hours

Maximum Marks: 75

Faculty Name: Mr. Vipul Chaudhary

Note: Attempt questions from all sections as per instructions.

Section – A

Note: Attempt all questions.

5 x 3 = 15

1. Formal organisation & Informal groups.
2. Define Job satisfaction.
3. Steps in the decision-making process.
4. Maslow's theory of need Hierarchy.
5. Process of controlling.

Section – B

Note: Attempt any two questions.

2 x 7.5 = 15

1. Explain the importance of planning as the beginning of the process of management. State how decision making plays a vital role in the exercise of planning.
2. What is the meaning of the term personality? How can personality be developed?
3. Define controlling. Elaborate on the process of controlling

Section – C

Note: Attempt any three questions.

3 x 15 = 45

1. Define Organisational Behaviour. Explain Autocratic & custodial models of OB.
2. Elaborate A.H. Maslow's need hierarchy theory of motivation.
3. Define leadership. Explain the styles of leadership
4. Explain the nature, importance & purpose of planning.
5. Explain the meaning of personality. What are the determinants of personality? Give relevant examples.
6. Distinguish between formal organizations & informal organizations. Explain the importance of the formation of teams.